



Kids' & Maternity Consignment Sale

Information for Sellers

Need to know all about being a seller? Here's all you ever wanted to know, and probably more!

Why become a Seller?

You'll just have to trust us when we tell you that it is one of the best options. You do not have to sit with your items all day like some kids' sales. You will get far more than in a consignment store – 60% to 75% of your sales! And you don't have to deal with setting up and advertising a garage sale. We have done it all, and in our experience, this type of event was the best way to clear out and cash in on stuff we didn't need any more.

PLUS, as a Seller you will get 2 wristbands for our exclusive pre-sale when you drop off your items! You'll get to shop before the doors open to the public!!

What needs to be done?

A seller is responsible for a few things:

1. Choose prices for clothing and other items
2. Create and print barcode tags
 - a. Do you want to donate the item if it doesn't sell?
 - b. Do you want to include the item in the 50% off sale @ 2pm?
3. Prepare clothes (hang, pin, and tag) per guidelines – See
4. For clothing, sort by gender and by size.
5. Drop off your stuff to us.
6. There is no #6. You're done! (Well, you'll want to wait for your check!)

We do the rest for you. You do not need to sit at a table and make your own sales. We are responsible for:

1. Advertising the sale
2. Set up and tear down of all equipment
3. Organizing all items on racks or tables
4. Providing check-out services for all customers
5. Coordinating donations (for those who choose to donate)
6. Sending you a check for your sales!

How much is the fee to participate?

The fee for 2009's Fall/Winter sale is \$20. There are several ways that you can get the fee waived:

- Volunteer for at least one shift at the sale (Yes, you must show up!)
- Refer a person to the sale – they must register AND drop-off at least 25 items.

So...how do I make 75% of my sales?

Easy. There are several ways to increase the amount you get back from your sales! You can earn up to 75% back total, AND you can get your seller fee waived – simply refer a seller to our sale, or volunteer for a 3-hour shift.

- 1) Volunteer for a 3-hour shift before, during, or after the sale.
The first shift worked = waived Seller fee + 5% more back
Each additional shift = 5% back, up to 75% total back from your sales
(you can register for shifts starting in mid-July)

- 2) Refer* a friend, co-worker, relative...whoever!
Your first referral = waived Seller fee + 5% more back
Each additional referral = 5% back, up to 75% total back from your sales
**Your referral must list you as their referral source during sign-up & they must register and drop off 25 or more items.*

What do you mean "DONATE"?

As a Seller, you can choose if you would like to donate this item if it does not sell. You will have the option to select to donate when you create your tags – you can make the decision on an item by item basis. **Any items that are not picked up by 7 pm the day of the sale will be donated.**

We will provide you a letter from the organization where the items are donated (the charity is hand-selected for each sale) that you can use for tax purposes.

What if I do not want my items included in the 50% Off Sale?

You can choose if you want to include your items in the half-off sale from 2-4 pm. Just like donating, you can choose to mark down one item, but keep another at full price. A note based on our experience: If you want to get rid of it, mark it for discount. Items that have not sold by 2pm and are not discounted are not as likely to sell.

What will be accepted?

We will accept any fall or winter clothing, toys (toys sell REALLY well!), strollers, cribs, dressers, changing tables, shoes, lamps...anything and everything a kid or teen could need (ok, there are a FEW exceptions. See WHAT WE CAN'T ACCEPT in this document.)

Don't think this is just for babies. Clothing from size 6 and up, including juniors' sizes, is in demand, and has been specifically requested, so if you have it, bring it out!

NOTE: ALL ITEMS, INCLUDING CLOTHING, MUST BE CHECKED TO BE SURE THEY HAVE NOT BEEN RECALLED. Please visit [the CPSC website](#) to view recalled items. Verification for recalls is the responsibility of the seller. If we are aware that an item has been recalled, we cannot accept it.

CLOTHING, SHOES, OUTERWEAR...

Any item of clothing related to the seasonal sale - So, don't bring swimsuits for the Fall sale, but snowsuits would be great!

All items must be in very good used condition – no spots, stains, tears, rips, no bad odors, and not excessively wrinkled.

If clothing has a drawstring, especially around the waist or hood, there is a good chance the item has been [recalled](#). The drawstring should be removed to fix any potential issues.

When it comes to shoes, they will likely sell only if they are in great condition. They do not have to be spotless, but should be in good shape without excessive wear and tear.

Please, **no** children's jewelry due to lead risks.

TOYS, VIDEOS, BOOKS, VIDEO GAMES...

Toys sell really well. Bring whatever you have! Ok, there are a few exceptions.

- No stuffed animals
- No recalled items – remember to check the [CPSC list](#).

We will also check toys based on CPSC risk guidelines, and are currently working out contracts for testing using XRF to screen for lead in the items placed in the sale as part of our commitment to safety.

Books should be in good condition.

Videos or video games must be in their proper cases, and should be in good condition.

GEAR (strollers, carriers, etc)

Moms are ALWAYS looking for items like strollers, carriers/slings, bouncers, exersaucers, and the like, and they sell well. Just be sure to check for [recalled items](#).

FURNITURE

Cribs, dressers, changing tables and such are always a hit. Keep in mind that cribs are particularly susceptible to recalls – more than 5 million have been recalled since 2007. Additionally, safety standards have changed over the years, and your crib may no longer be considered “safe”, especially if it is older. See the [CRIBS section of the CPSC site](#) for more info.

Due to recent Ohio laws regarding mattresses, we are unable to accept crib mattresses.

OTHER (linens, feeding, décor, etc.)

Crib sheets and bumpers, sheet sets, blankets, nursing pillows, lamps, toy boxes, wall hangings, bottles, utensils, pumps...anything else that a mom (or dad!) might need for a baby - or for a teen!

What happens during drop off?

When you come to drop off your items, we will check all your items to make sure that they are in great condition, and then we will count and sort them. You will be asked to review and sign a contract (we will have it posted prior to the sale as well). Once these steps are complete, you will receive two wristbands for the Seller pre-sale Friday evening.

How do I know what I have sold?

Simply log into the Seller website to view what you have sold. The updates do not happen in real time, but you will be able to view updates daily.

Can I pick up any items I have left?

Yes. HOWEVER, any items that have not been picked up by 7pm on August 15th will be donated to the selected charity.

I want to tell people to come shop at the sale. Do they have to pay to shop?

No! It is free to come and shop! But, we will post a list of items that can be donated, and we would appreciate if shoppers could bring a canned good or other listed item to be given to the selected charity. After all, our mission in this sale is to help our community.